



## ROCKY MOUNTAIN WORLD TRADE CENTER INSTITUTE

### Fall 2008 Training Programs

Please visit [www.wtcdenver.com](http://www.wtcdenver.com) for complete course descriptions.  
Register at least 14 days before each class and receive a 10% discount

	Member Price	Non-Member Price
<b>Export Operations</b>		
♦ Export Fundamentals: Practical Aspects of Selling Overseas Tuesday, September 23, 2008, 8:30 A.M. - 12:30 P.M.	\$55	\$70
♦ International Pricing, Payments & Financing Thursday, September 25, 2008, 8:30 A.M. - 12:30 P.M.	\$75	\$95
♦ Global Logistics & Supply Chain Security Tuesday, September 30, 2008, 9:00 A.M. - 12:30 P.M.	\$110	\$135
♦ Export Documentation, Shipping & Insurance Tuesday, September 30, 2008, 1:00 P.M. - 5:00 P.M.	\$110	\$135
♦ International Business Fundamentals November 4 & 5, 2008, 8:30 A.M. - 4:30 P.M.	\$150	\$175
♦ Only Day One of Int'l Bus. Fundamentals Tuesday, November 4, 2008, 8:30 A.M. - 4:30 P.M.	\$100	\$125
♦ Only Day Two of Int'l Bus. Fundamentals Wednesday, November 5, 2008, 8:30 A.M. - 4:30 P.M.	\$100	\$125
<b>Import Operations</b>		
♦ Introduction to Importing Wednesday, October 8, 2008, 8:30 A.M. - 12:00 P.M.	\$110	\$135
♦ Intermediate Importing Wednesday, October 8, 2008, 12:30 P.M. - 4:30 P.M.	\$110	\$135
<b>Compliance</b>		
♦ Export Compliance – Obligations & Risk Mitigation Thursday, October 16, 2008, 9:00 A.M. - 12:00 P.M.	\$75	\$95
♦ International Law and Intellectual Property Rights Tuesday, November 11, 2008, 8:30 A.M. - 12:30 P.M.	\$110	\$135
♦ NAFTA Update Thursday, December 4, 2008, 8:30 A.M. - 12:30 P.M.	\$125	\$150
<b>General World Trade</b>		
♦ Building Stronger Partnerships in China Tuesday, October 14, 2008, 8:30 A.M. - 12:30 P.M.	\$110	\$135
♦ Understanding Incoterms Tuesday, October 21, 2008, 8:30 A.M. - 12:30 P.M.	\$130	\$165
♦ International Letters of Credit Tuesday, October 28, 2008, 8:30 A.M. - 4:30 P.M.	\$175	\$200
♦ Global Cross Cultural Communications Thursday, November 6, 2008, 8:30 A.M. - 4:30 P.M.	\$175	\$200
♦ Strategies & Tactics for Marketing Globally Wednesday, November 19, 2008, 8:30 A.M. - 4:30 P.M.	\$200	\$225
♦ Air Cargo Tour** 2008 Date & Time TBA	\$95	\$115

Questions? Call the WTC Institute at 303.592.5757

To enroll in a program, please visit our website at [www.wtcdenver.com](http://www.wtcdenver.com) and download the registration form.

Completed forms can be emailed,  
faxed, or mailed to the World Trade Center.



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> Everyday, organizations around the world turn to innovative Canadian companies to pursue their business strategies. The trade service of the Canadian Consulate General in Denver can assist Denver-area companies looking to do business in Canada.

> Our office is located at:  
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